

Message Text

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PAGE 01 BANGKO 25091 211954Z
ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----071618 222052Z /64

R 211015Z OCT 77
FM AMEMBASSY BANGKOK
TO USDOC WASHDC
INFO SECSTATE WASHDC 8803

UNCLAS BANGKOK 25091

E.O. 11652: N/A
TAGS: BEXP, TH
SUBJ: WTDR/FTI: MEDICTHAI CO.,LTD.

REF : USDOC 17832

1. THAILAND
- OFFICE USE: 2. 549 3. NA 4. 01
5. MEDICTHAI CO.,LTD.
6. 2013 NEW PETCHBURI ROAD
7. BANGKOK 10
8. CONTACT: A.R. MAESTRINI
9. TITLE: MANAGNING DIRECTOR
- OTHER OFFICIALS ARE: GIORGIO BERLINGIERI, DIRECTOR AND
CHAIJUDH KARNASUTA, PRESIDENT.
10. PHONE: 3920010
11. TELEX: TH 2740
12. CABLE: MEDICTHAI
13. ESTBL: 1974
14. EMPL: 24
15. SIZE: SMALL
16. REPUTATION: Y-SATISFACTORY
17. RPT DATE: 10/77 OFFICE USE:
18. K
19. NA
20. NA

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21. NA
22. NA
- 23A. 38400/235 IMP.AGT.DIST.OF HOSPITAL AND MEDICAL EQUIPMENT
AND SUPPLIES
- 23B. 38610/235 IMP.AGT. DIST. OF X-RAY FILMS
- 23C. 36930/235 IMP.AGT.DIST. OF X-RAY APPARATUS
24. FOREIGN SALES: NA

25. FINANCIAL REF: CHASE MANHATTAN BANK, 965 RAMA I ROAD,
BANGKOK, THAILAND.

26. TRADE REFS: BRID INT'L, MARK 7, PALM SPRINGS, CALIF. 92262;
GAF CORP., INT'L SERVICES-PHOTO, 1180 AVE. OF THE AMERICAS, NEW
YORK; ITT PNEUMOTIVZ, 4601 CENTRAL AVE., MONROE, LOUISIANA 71201.

27. FOREIGN FIRMS REPRESENTED: AGENCY REP. OF ALCONOX INC., NEW
YORK FOR HOSPITAL DETERGENTS; ANCHOR BRUSH CO., CHICAGO FOR
SURGEON BRUSHES; HBI INTERNATIONAL, PALM SPRINGS FOR RESPIRATOR,
RESUSCITATORS; GAF CORP., NEW YORK FOR X-RAY FILM; ITT PNEUMOTIVE,
MONROE FOR AIR COMPRESSORS AND VACUUM PUMPS; JARIT, NEW YORK FOR
SURGICAL INSTRUMENTS; TRU-EZE MFG., CALIFORNIA FOR TRACTION EQUIP.;
USCI INT'L INC., BILLERICA FOR CARDIOVASCULAR CATHETERS; ANSELL
RUBBER CO. PTY LTD., AUSTRALIA FOR SURGICAL GLOVZS; ASTRA-SUTRAMED
S.A., SWITZERLAND FOR SURGICAL SUTURES; BBT, FRANCE FOR OPERATING
LAMPS; A&L BOFFA, ITALY FOR HOSPITAL SANITARY EQUIPMENT; CGR,
EUROPE FOR MEDICAL RADIOLOGY; CIG, AUSTRALIA FOR ANAESTHETIC
MACHINES; ESCHMANN BROS. & WALSH LTD., ENGLAND FOR OPERATING
TABLES; KONTRON TECHNIK A.G., SWITZERLAND FOR ELECTRONIC FOR

MEDICINE; MEDISHIELD CORP., ENGLAND FOR BOYLE ANAESTHETIC MACHINES;
OFFICINA DI PROTESI, ITALY FOR OPERATING TABLES; OSWALD LEIBINGER,
GERMANY FOR SURGICAL INSTRUMENTS; SACNUB, ITALY FOR OXYGEN
TENTS; SEWARD SURGICAL, ENGLAND FOR SURGICAL INSTRUMENTS; AB
STILLE-WERNER, SWEDEN FOR SURGICAL INSTRUMENTS; ZIMMER ORTHOPAEDIC
LTD., ENGLAND FOR ORTHOPAEDIC SURGICAL INSTRUMENTS.

28. POST EVALUATION: MEDICTHAI WAS INCORPORATED IN 1974 WITH AN
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AUTHORIZED CAPITAL OF \$100,000 TO ACT AS IMPORTER, AGENT AND
DISTRIBUTOR OF HOSPITAL, MEDICAL EQUIPMENT AND SUPPLIES, X-RAY
FILMS AND APPARATUS. FORTY PERCENT OF ITS IMPORTS ARE FROM THE
U.S. WITH THE REMAINDER FROM ENGLAND (15 PERCENT), SWITZERLAND (10
PERCENT), ITALY (10 PERCENT), AUSTRALIA (10 PERCENT), SWEDEN (8
PSHRCENT) AND GERMANY. IT LEASES 592 SQ.METERS FOR OFFICE USE
AND A DISPLAY ROOM OF 117 SQ.METERS, LOCATED IN ONE OF BANGKOK'S
BUSINESS DISTRICTS. ITS AFFILIATES ARE AS FOLLOWS: ITALTHAI
HOLDING CO., LTD., HOLDER OF EQUITY SHARES IN OTHER THAI FIRMS;
ITALTHAI INDUSTRIALS CO., LTD., DISTRIBUTOR OF HEAVY EQUIPMENT,
INDUSTRIAL PRODUCTS, CHEMICALS, WINES AND SPRITS; ITALTHAI
FINANCE CORP. LTD., TERM FINANCING FOR MOTEOR VEHICLE AND
EQUIPMENT
SALES; ITALTHAI GAS SERVICE CO., LTD., DISTRIBUTOR OF LPS GAS FOR
DOMESTIC AND INDUSTRIAL USE; SIAM SIGHTSEEING CO., LTD., OPERATOR
OF BOAT CHARTERS; SIAM HOTEL SYNDICATE CO., LTD., OPERATOR OF THE
ORIENTAL HOTEL; NIPA LODGE AND ORCHID LODGE HOTELS; HSAMILA HOTEL
IN SONGKHLA; RINCOME HOTEL CO. IN CHIANG MAI; SIAM BRICK PRODUCTS
CO., LTD., MANUFACTURER OF HOLLOW CLAY BRICKS AND FLOOR SYSTEM;
SIAM MACHINERY & EQUIPMENT CO., LTD., SUPPLIER OF CAST IRON
FOUNDRIES AND FABRICATION OF ELECTRICAL MOTORS; THAITRAC CO., LTD.,
SOLE DISTRIBUTOR OF FIAT-ALLIS HEAVY EQUIPMENT. FIRM'S NET PROFIT

IN 1976 WAS REPORTED TO BE \$103,363 REPRESENTING AN INCREASE OF
88 PERCENT OVER ITS SALES REPORTED TO THE EMBASSY IN 1975.
MEDICTHAI IS MANAGED BY MR. A.R. MAESTRINI, MANAGING DIRECTOR AND
OWNER OF 49 PERCENT OF ITS SHARES. LOCAL BANK REPORTS FAVORABLY
ON THE FIRM WHICH IS CONSIDERED TO BE A GOOD TRADE CONTACT FOR
U.S. FIRMS.

29. PREP:HSATHIT APPR: JAMES H. SAVERY
WHITEHOUSE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 21-Oct-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977BANGKO25091
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770390-0336
Format: TEL
From: BANGKOK
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19771036/aaaabdwx.tel
Line Count: 124
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 0b063a2a-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 14-Dec-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 838027
Secure: OPEN
Status: NATIVE
Subject: WTDR/FTI: MEDICTHAI CO.,LTD.
TAGS: BEXP, TH
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/0b063a2a-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009